# SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) October 19, 2005

# HUB GROUP, INC.

(Exact name of registrant as specified in its charter)

### **DELAWARE**

(State or Other Jurisdiction of Incorporation)

0-27754

36-4007085

(Commission File Number)

(I.R.S. Employer Identification No.)

3050 Highland Parkway, Suite 100 Downers Grove, Illinois 60515

 $(Address,\,including\,\,zip\,\,code,\,of\,\,principal\,\,executive\,\,offices)$ 

(630) 271-3600

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 19, 2005, Hub Group, Inc. issued a press release announcing its third quarter 2005 operating results. The press release is furnished as Exhibit 99.1 to this Form 8-K.

# ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

- (a) Not Applicable.
- (b) Not Applicable.
- (c) A list of exhibits filed herewith is contained on the Exhibit Index which immediately precedes such exhibits and is incorporated herein by reference.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly authorized this report to be signed on its behalf by the undersigned thereunto duly authorized.

HUB GROUP, INC.

DATE: October 20, 2005 /s/ David P. Yeager

By: David P. Yeager
Title: Vice Chairman and
Chief Executive Officer

# EXHIBIT INDEX

## Exhibit No.

99.1 Press release issued on October 19, 2005, announcing operating results for Hub Group, Inc. for the third quarter 2005.

Exhibit No. 99.1

#### Hub Group, Inc. Reports Record Earnings for the Third Quarter

DOWNERS GROVE, IL, October 19, 2005, -- Hub Group, Inc. (NASDAQ: HUBG) today reported record net income for the quarter ended September 30, 2005 of \$9.6 million. This represents a 23% increase versus third quarter 2004 adjusted net income. The 2004 adjustment excludes early debt extinguishment costs. Hub Group's diluted earnings per share for the quarter ended September 30, 2005 is \$0.47. This represents an increase of 24% compared to adjusted diluted earnings per share for the quarter ended September 30, 2004 of \$0.38.

On an as-reported basis, net income for the third quarter of 2005 increased to \$9.6 million from \$3.6 million in the same quarter last year. As reported diluted earnings per share increased to \$0.47 compared to \$0.17 during last year's third quarter.

Hub's revenue grew by 10.3% to \$399.4 million compared to \$362.1 million in the third quarter of 2004. Third quarter intermodal revenue increased 9.0% to \$283.5 million. Truckload brokerage revenue increased 21.7% to \$68.3 million this quarter. Third quarter logistics revenue increased 4.8% to \$35.7 million. Hub Group Distribution Services revenue decreased 0.3% to \$12.0 million in the third quarter of 2005.

Costs and expenses decreased 1.1% in the third quarter of 2005 to \$33.7 million compared to \$34.1 million in the third quarter of 2004, reflecting the benefits from the Company's improved operating efficiencies and cost containment programs. Other income increased to \$0.4 million in 2005 from an expense of \$7.6 million in 2004 due primarily to expenses associated with the extinguishment of the private placement debt during the third quarter of 2004.

#### **FULL YEAR 2005**

Given the current operating environment, we are comfortable that the earnings for 2005 will be within the analysts' range of \$1.45 to \$1.53 per diluted share.

A tabular reconciliation of the differences between the adjusted financial results for the three-month period ended September 30, 2004 and the Company's financial results determined in accordance with generally accepted accounting principles in the United States of America ("GAAP") is contained in the summary financial statements attached to this press release.

All share and per share amounts have been adjusted to give retroactive effect to the stock split which occurred in the second quarter of 2005. Certain prior year amounts have been reclassified to conform to the current year presentation.

### CONFERENCE

CALL

Hub will hold a conference call at 5:00 p.m. Eastern Time (4:00 p.m. Central Time) on Wednesday, October 19, 2005 to discuss its third quarter results.

Hosting the conference call will be David P. Yeager, Vice-Chairman and CEO and Thomas M. White, Senior Vice-President, Chief Financial Officer and Treasurer.

This call is being webcast by Thomson/CCBN and can be accessed through the Investors link at Hub Group's Web site at http://www.hubgroup.com or individual investors can access the audio webcast at http://www.fulldisclosure.com and institutional investors can access the webcast at http://www.streetevents.com . The webcast is listen-only. Those interested in participating in the question and answer session should follow the telephone dial-in instructions below.

To participate in the conference call by telephone, please call ten minutes early by dialing (866) 271-6130. The conference call participant code is 13601626. The call will be limited to 60 minutes, including questions and answers.

An audio replay will be available through the Investors link on the Company's Web site at http://www.hubgroup.com . This replay will be available for 30 days.

ABOUT HUB GROUP: Hub Group, Inc. is a leading non-asset based freight transportation management company providing comprehensive intermodal, truckload brokerage, logistics and distribution services. The Company operates through a network of over 30 offices throughout the United States, Canada and Mexico.

CERTAIN FORWARD-LOOKING STATEMENTS: Statements in this press release that are not historical, including statements about Hub Group's or management's earnings guidance, intentions, beliefs, expectations, representations, projections, plans or predictions of the future, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are inherently uncertain and subject to risks. Such statements should be viewed with caution. Actual results or experience could differ materially from the forward-looking statements as a result of many factors. Factors that could cause actual results to differ materially include the factors listed from time to time in Hub Group's SEC reports including, but not limited to, the annual report on Form 10-K for the year ended December 31, 2004 and Form 10-Q for the periods ended March 31, 2005 and June 30, 2005. Hub Group assumes no liability to update any such forward-looking statements.

SOURCE: HUB GROUP, INC.

CONTACT: Amy Lisek of Hub Group, Inc., +1-630-795-2214

# HUB GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,				
	2005		2004		2005		2004
Revenue	\$ 399,	100 \$	\$ 362,105	\$ 1,	,110,888	<b>\$</b> 1	1,039,377
Transportation costs	350,2	273	314,077		971,607		905,881
Gross margin	49,	27	48,028		139,281		133,496
Costs and expenses:							
Salaries and benefits	22,2	242	21,995		65,621		66,570
General and administrative	9,0	52	9,023		28,294		29,618
Depreciation and amortization of property and equipment	2,4	01	3,052		7,337		8,786
Total costs and expenses	33,0	595	34,070		101,252		104,974
Operating income	15,4	32	13,958		38,029		28,522
Other income (expense):							
Interest expense	(1	45)	(571)		(492)		(3,968)
Interest income	2	17	56		601		165
Debt extinguishment expenses		-	(7,296)		-		(7,296)
Other, net	3	57	180		411		583
Total other income (expense)	4	29	(7,631)		520		(10,516)
Income before provision for income taxes	15,8	61	6,327		38,549		18,006
Provision for income taxes	6,2	51	2,775		15,666		7,682
Net income	\$ 9,6	.0 \$	3,552	\$	22,883	\$	10,324
Basic earnings per common share	\$ 0.4	9 \$	0.18	\$	1.15	\$	0.61
Diluted earnings per common share	\$ 0.4	7 \$	0.17	\$	1.10	\$	0.57
Basic weighted average number of shares outstanding	19,0	640	19,414		19,966		16,870
Diluted weighted average number of shares outstanding	20,4		20,648		20,786	_	18,058
Diffused weighted average number of shares outstanding	20,	-00	20,040		20,700		10,050

# HUB GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)

	September 30,		D	December 31,		
	2005			2004		
	(Unaudited)					
ASSETS		•				
CURRENT ASSETS:						
Cash and cash equivalents	\$	26,847	\$	16,806		
Restricted investments		1,173		-		
Accounts receivable						
Trade, net		159,602		140,762		
Other		8,266		8,313		
Deferred taxes		4,514		4,667		
Prepaid expenses and other current assets		4,327		4,746		
TOTAL CURRENT ASSETS		204,729		175,294		
PROPERTY AND EQUIPMENT, net		15,029		19,487		
GOODWILL, net		215,175		215,175		
OTHER ASSETS		354		889		
TOTAL ASSETS	\$	435,287	\$	410,845		
	Ф	433,207	Ф	410,043		
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:						
Accounts payable						
Trade	\$	130,053	\$	115,819		
Other		4,439		1,660		
Accrued expenses						
Payroll		16,886		19,542		
Other		16,596		15,100		
TOTAL CURRENT LIABILITIES		167,974		152,121		
DEFERRED TAXES		36,566		31,788		
STOCKHOLDERS' EQUITY:						
Preferred stock, \$.01 par value, 2,000,000 shares authorized; no shares						
issued or outstanding in 2005 and 2004		-		-		
Common stock						
Class A: \$.01 par value; 47,337,700 shares authorized; 20,281,248						
shares issued and 19,538,478 shares outstanding in 2005;						
19,933,610 shares issued and outstanding in 2004		203		199		
Class B: \$.01 par value; 662,300 shares authorized; 662,296 shares						
issued and outstanding in 2005 and 2004		7		7		
Additional paid-in capital		182,003		182,262		
Purchase price in excess of predecessor basis, net of tax benefit of		- ,		- , -		
\$10,306		(15,458)		(15,458)		
Retained earnings		87,494		64,611		
Unearned compensation		(3,375)		(4,685)		
Treasury stock, at cost (742,770 shares in 2005)		(20,127)		-		
TOTAL STOCKHOLDERS' EQUITY	_	230,747		226,936		
	¢					
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	435,287	\$	410,845		

# HUB GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

(III tilousalius)	_					
			nded Sep	ded September 30,		
		2005		2004		
Cash flows from operating activities:						
Net income	\$	22,883	\$	10,324		
Adjustments to reconcile net income to net cash provided						
by operating activities:						
Depreciation and amortization of property and equipment		7,633		8,966		
Deferred taxes		10,523		7,535		
Compensation expense related to restricted stock		1,603		1,593		
Gain on sale of assets		(271)		(248)		
Other assets		-		696		
Changes in working capital:						
Restricted investments		(1,173)		-		
Accounts receivable, net		(18,793)		(5,273)		
Prepaid expenses and other current assets		419		219		
Other, net		535		-		
Accounts payable		17,013		(6,731)		
Accrued expenses		(1,160)		3,756		
Net cash provided by operating activities		39,212		20,837		
Cash flows from investing activities:						
Proceeds from the sale of property and equipment		573		261		
Purchases of property and equipment		(3,477)		(2,668)		
Net cash used in investing activities		(2,904)		(2,407)		
Cash flows from financing activities:			-	,		
Proceeds from stock offering, net		-		55,871		
Proceeds from stock options exercised		4,304		3,500		
Purchase of treasury stock		(30,571)		(2,767)		
Net payments on revolver		-		(6,000)		
Payments on long-term debt		-		(69,034)		
Net cash used in financing activities		(26,267)		(18,430)		
Net increase in cash and cash equivalents		10,041		-		
Cash and cash equivalents beginning of period		16,806		_		
Cash and cash equivalents end of period	\$	26,847	\$			
Cash and cash equivalents end of period	Ψ	20,017				
Supplemental disclosures of cash flow information						
Cash paid for:						
Interest	\$	909	\$	2,995		
Income taxes	\$	3,310	\$	477		
		•				

# HUB GROUP, INC. MODAL REVENUE SUMMARY (in thousands)

	(	First Quarter 2005	Second Quarter 2005	Third Quarter 2005		YTD 2005		
Intermodal Brokerage Logistics Total Core	\$	233,662 60,154 35,589 329,405	\$ 259,260 68,038 34,524 361,822	\$	283,476 68,283 35,676 387,435	\$	776,398 196,475 105,789 1,078,662	
HGDS		10,453	 9,808		11,965	-	32,226	
Consolidated	\$	339,858	\$ 371,630	\$	399,400	\$	1,110,888	
	First Quarter 2004							
	(	Quarter	Second Quarter 2004		Third Quarter 2004		YTD 2004	
Intermodal Brokerage Logistics Total Core	\$	Quarter	Quarter		Quarter	\$		
Brokerage Logistics		236,321 50,960 33,913	 247,940 56,778 33,786		259,958 56,124 34,028	\$	744,219 163,862 101,727	

**Note:** HGDS transferred its Pharmaceutical business to Logistics in August 2004, resulting in an increase in Logistics revenue of \$4,331 in first quarter 2005, \$3,384 in second quarter 2005 and \$484 in third quarter 2005.

# HUB GROUP, INC. RECONCILIATION OF AS REPORTED FINANCIAL RESULTS TO AS ADJUSTED FINANCIAL RESULTS (in thousands, except per share amounts)

Three Months Ended September 30, 2004 As Reported Adjustments As Adjusted Operating income \$ 13,958 \$ \$ 13,958 Interest expense (571)(571)Interest income 56 56 Debt extinguishment expenses (7,296)(7,296)a Other, net 180 180 Income before provision for income taxes 6,327 (7,296)13,623 Provision for income taxes 2,775 (3,064)5,839 3,552 7,784 Net Income (4,232)Basic earnings per common share 0.18 (0.22)0.40 Diluted earnings per common share 0.17 (0.21)0.38 Basic weighted average number of shares 19,414 19,414 19,414 outstanding Diluted weighted average number of shares 20,648 20,648 20,648 outstanding

- a) Fees and expenses related to our extinguishment of 9.14% debt
  - 1) Pre-payment penalty of \$6,804
  - 2) Write-off of related deferred financing costs of \$492
- b) Income taxes at 42.0%

Note: The purpose of this statement is to reflect as adjusted earnings excluding the one time costs associated with prepaying our debt.